ESA
ELECTRICAL SALES ASSOCIATES

MANUFACTURERS WE REPRESENT

# TENNESSEE LINE CARD

## Great manufacturers. One ESA team.

Full-service electrical manufacturer's representation across Alabama, Georgia, Tennessee, and the Florida Panhandle. Call your ESA associate for pricing, quotes, and availability.

## • WIRE, CABLE & TOOLS

### Southwire Wire & Cable

Romex, building wire, MC cable, cord, low voltage and category cable, medium voltage, tray cable, armored, mining, cable-in-conduit, and substation cable.

www.southwire.com

MIN ORDER **$1,000**
PREPAID FREIGHT **5,000 lbs.**
WAREHOUSE **Villa Rica, GA**

### Southwire Tools & Equipment

Cable pullers, fishing, hole making, bending, jack stands, lifts, and material handling and storage.

www.southwire.com

MIN ORDER **$250**
PREPAID FREIGHT **$3,500 equip. $250 hand tools**
WAREHOUSE **Villa Rica, GA**

### Gear Arc Safety

Insulating gloves, protective gear, arc flash protection kits, and 1000V insulated tools.

www.geararcsafety.com

MIN ORDER **$0**
PREPAID FREIGHT **$1,500**
WAREHOUSE **San Antonio, TX**

**ASK OUR SPECIALISTS · CONTACTS IN YOUR ESA TEAM BELOW**

**Clay Martin:** National Pipe, Linear, MGM, PHD Strut
**Jessee Wendt:** Basor, EPCO, Gear Arc Safety, Glasmasters, Harger, Linear, MGM, Mulberry, National Pipe, Reznor
**Lenny Enderle:** TE Connectivity, Basor, EPCO, Glasmasters, Harger, Linear, MGM, Mulberry, National Pipe, PHD Strut
**Hannah Bailey:** Halco and all ESA lighting lines, Panasonic Ventilation

## • CONDUIT, FITTINGS & STRUT

### Linear Solutions

UL listed EMT, galvanized rigid, and aluminum conduit. Elbows, couplings, and nipples in EMT, GRC, and ARC.

www.linearsolutionsinc.com

MIN ORDER **$100**
PREPAID FREIGHT **8,000 lbs.**
WAREHOUSE **Nashville, TN Griffith, IN**

### National Pipe & Plastics

PVC conduit (Schedule 40 and 80) and elbows.

www.nationalpipe.com

MIN ORDER **$150**
PREPAID FREIGHT **$35,000 conduit $2,500 fittings**
WAREHOUSE **Nashville, TN**

### Topaz

Fittings, couplings, nipples, elbows, LED lighting, and temporary lighting.

www.topaz-usa.com

MIN ORDER **$250**
PREPAID FREIGHT **$1,000**
WAREHOUSE **Villa Rica, GA**

### PHD Manufacturing

Strut and accessories.

www.phd-mfg.com

MIN ORDER **$50**
PREPAID FREIGHT **2,500 lbs.**
WAREHOUSE **Nashville, TN**

### SP Products

Duct bank templates, transition couplings, conduit and box supports, trapeze brackets, and PVC end bell adapters.

www.spproducts.com

MIN ORDER **$0**
PREPAID FREIGHT **$3,500**
WAREHOUSE **Elk Grove, IL**

**SOUTHWIRE COMPONENTS · YOUR DEDICATED CONTACT**

**Daniel Humes** · *Middle & East Tennessee*
**Brooks Payne** · *Middle Tennessee*
*Contact details in Your ESA Team below*

## • BOXES, DEVICES & ENCLOSURES

### Mulberry Metal

Wall plates, weatherproof covers, and conduit bodies.

www.mulberrymetal.com

MIN ORDER **$100**
PREPAID FREIGHT **$1,000**
WAREHOUSE **Nashville, TN**

### Glasmasters

Polymer concrete boxes (AP), fiberglass boxes and vaults with polymer concrete lids (AF, AV), and HDPE enclosures.

www.glasmasters.link

MIN ORDER **$0**
PREPAID FREIGHT **$10,000**
WAREHOUSE **Nashville, TN**

### EZ-Crete

Precast concrete products for building, construction, EV charging, solar, electrical, utility, and telecom.

www.ez-crete.com

MIN ORDER **Call ESA**
PREPAID FREIGHT **Call ESA**
WAREHOUSE **Swanzey, NH Nashville, TN**

### STI Firestop

Firestop: EZ-Path penetrations, construction joints, curtain wall, acoustical, fire blocking, and protective wraps.

www.stifirestop.com

MIN ORDER **$150**
PREPAID FREIGHT **$750**
WAREHOUSE **Memphis, TN**

## • POWER, TRAY & GROUNDING

### MGM Transformers
Low voltage, medium voltage, medium voltage liquid-filled, control power, buck-boost, and specialty transformers.

www.mgmtransformer.com

MIN ORDER
**$50**
PREPAID FREIGHT
**$1,000**
WAREHOUSE
**Nashville, TN**

### Powell Cable Bus
**Cable bus systems only.** Metal-enclosed cable bus for high-current power distribution. LV to 1,058V and MV 5kV to 38kV, 800A to 6,000A.

www.powellind.com

MIN ORDER
**$500**
PREPAID FREIGHT
**Call ESA**
WAREHOUSE
**Northlake, IL**

### TE Connectivity
Raychem joints, splices, terminations, separable connectors, heat shrink, and fault indicators. **East of the Tennessee River.**

www.te.com/energy

MIN ORDER
**Call ESA**
PREPAID FREIGHT
**Call ESA**
WAREHOUSE
**Omni Cable**
**Juarez, MX**
**Fuquay-Varina, NC**

### Harger
Grounding products, lightning protection systems, and ground rods.

www.harger.com

MIN ORDER
**$50**
PREPAID FREIGHT
**As quoted**
WAREHOUSE
**Grayslake, IL**

### Atkore US Tray
Cable tray: I-beam ladder, C-channel swage ladder, trough, channel, fiberglass, and Eagle basket.

www.ustray.com

MIN ORDER
**$100**
PREPAID FREIGHT
**$9,000**
WAREHOUSE
**Nashville, TN**

### Basor
Self-coupling basket tray, cable ladder, J-hooks, and BPE cable tray.

www.basor.com

MIN ORDER
**$0**
PREPAID FREIGHT
**$8,000**
WAREHOUSE
**Nashville, IL**

### EPCO
Ground bonding, temporary lighting, tube guards, fixture whips, splice kits, and heat shrink tubing.

www.engproducts.com

MIN ORDER
**$50**
PREPAID FREIGHT
**$1,500**
WAREHOUSE
**Nashville, TN**

**ASK OUR SPECIALIST**

**Lenny Enderle** · *Inside Sales & TE Connectivity Specialist*

TE Connectivity, Basor, EPCO, Glasmasters, Harger, LEW, Linear, MGM, Mulberry, National Pipe, PHD Strut, Polywater

*Contact details in Your ESA Team below*

## • LIGHTING, VENTILATION & HEAT

### Halco Lighting
LED lamps, controls, downlights, area lights, wall packs, floods, high bays, panels and troffers, linear, vaportights, and exit and emergency.

www.halcolighting.com

MIN ORDER
**$50**
PREPAID FREIGHT
**$1,000**
WAREHOUSE
**Norcross, GA**

### Global Lighting Perspectives
Commercial architectural lighting: poles, acorn and contemporary luminaires, lanterns, post-top and wall-mount brackets, and bollards.

www.glpllc.co

MIN ORDER
**$0**
PREPAID FREIGHT
**$1,500**
WAREHOUSE
**Pearland, TX**

### Task Lighting
Task, tape, and puck lighting, flexible sheet lighting, and power products.

www.task.com

MIN ORDER
**$250 terms**
**$50 card**
PREPAID FREIGHT
**$600**
WAREHOUSE
**Kearney, NE**

### Utopia Lighting
Indoor and outdoor LED, acoustic, amber LEDs, smart WiFi systems, and exit and emergency.

www.utopialightingus.com

MIN ORDER
**$0**
PREPAID FREIGHT
**Per quote**
WAREHOUSE
**Dominguez, CA**

### Panasonic Ventilation
Fans, fan/lights, ERVs, and IAQ for residential, multifamily, and commercial. **New accounts: $3,000 opening order.** 7 to 10 day lead time.

iaq.na.panasonic.com

MIN ORDER
**None**
**$50 fee under $500**
PREPAID FREIGHT
**$1,500**
WAREHOUSE
**Aurora, IL**
**Tijuana, MX**

### Reznor Electric Heat
Zero-emission electric heaters with flexible mounting for stairwells, hallways, vestibules, and commercial, industrial, and residential spaces.

www.reznorhvac.com

MIN ORDER
**$1,000**
PREPAID FREIGHT
**$2,500**
WAREHOUSE
**Hartford, WI**

## YOUR ESA TEAM


**OUTSIDE SALES**

**Chris Templeton** · *Middle & East TN (interim)*
ctempleton@esa-reps.com · 865-755-8008

**Randy Hackett** · *East Tennessee*
rhackett@esa-tn.com · 865-388-6699

**Charles Payne** · *Middle Tennessee*
cpayne@esa-reps.com · 615-430-8101

**Nicholas Sadler** · *Middle Tennessee*
nsadler@esa-reps.com · 615-339-4118

**Clay Martin** · *All Territories*
cmartin@esa-reps.com · 404-351-0814

**INSIDE SALES**

**Chase Jenkins** · *Middle & East Tennessee*
cjenkins@esa-reps.com · 615-242-2774

**Jessee Wendt** · *All Territories*
jwendt@esa-reps.com · 404-351-0814

**Lenny Enderle** · *All Territories*
lenderle@esa-reps.com · 404-351-0814

**SOUTHWIRE COMPONENTS**

**Daniel Humes** · *Middle & East Tennessee*
dhumes@esa-reps.com · 630-802-9982

**Brooks Payne** · *Middle TN & North GA*
bpayne@esa-reps.com · 615-808-1780

**INSIDE SALES MANAGERS**

**Amanda Franks** · *North Alabama*
amanda@esa-reps.com · 615-242-2774

**Brad Lynn** · *North Georgia*
blynn@esa-tn.com · 615-242-2774

**LIGHTING & PANASONIC SPECIALIST**

**Hannah Bailey** · *All Territories*
hannah@esa-reps.com · 865-254-5897


# Powered by our people.


**Electrical Sales Associates** • 740 Space Park South Drive, Nashville, TN 37211 • Nashville, TN | Atlanta, GA