



Notice of Contact Update for Halco Lighting Agent

To Our Valued Customer:

We are excited to share an important update regarding our representation for Halco Lighting in your market.

After careful consideration, we have appointed ESA as our new agent partner. ESA will now represent the Halco Lighting product line in Tennessee, Georgia, Alabama, and the Florida Panhandle.

Matthew Allbritton will remain your Regional Manager and will continue supporting your business. Colin will also continue in his role as your Inside Sales Representative. Please continue working with them as you have.

Your new ESA agency contacts are as follows:

- David Sandlin and Mo Sandoval – North Alabama
- James Massey – South Alabama and the Florida Panhandle
- Cody Smith and Mark Bardenwerper – North Georgia
- Shawn Johnson – South Georgia

We are confident this expanded structure will strengthen our support and service across the region.

FAQ

Why is this change being made?

UES will no longer be representing Halco, so we are transitioning all communication to the new line rep to ensure continued consistency and responsiveness. UES will remain available for a 30-day transition period; however, to avoid delays, we ask that all orders and requests be directed to your new ESA representative or Colin effective immediately.

Will existing or open orders be impacted?

No. All current orders will continue to be processed without interruption.

Does this change mean I can begin consolidating Halco/Topaz orders?

Until our integration of systems is complete, orders will need to be sent separately — Topaz products should be sent directly to ESA, and Halco products should be sent to ESA or Colin. We will keep you updated as soon as this process changes.